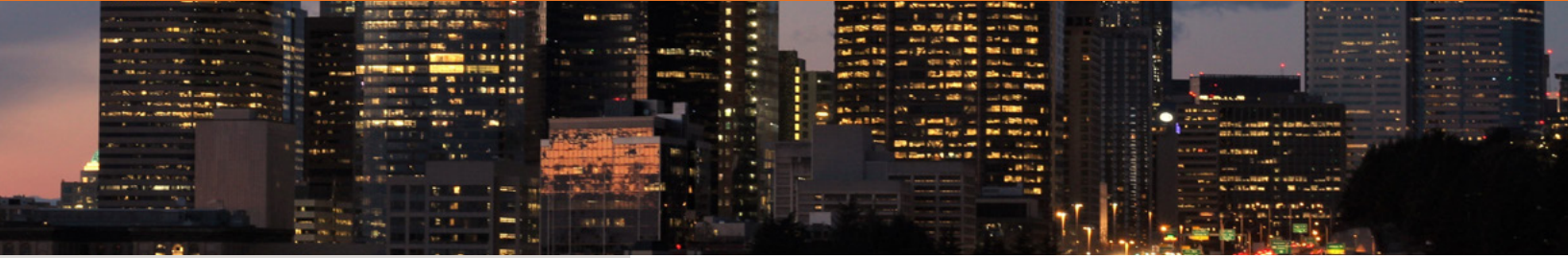


BUILDING SMART CITIES FASTER WITH PAY-AS-YOU-GO ACQUISITION

Digital Transformation with Financing



AT-A-GLANCE



MEET TODAY'S REQUIREMENTS AND BE READY FOR TOMORROW'S CHALLENGES

Financing smart infrastructure projects is expensive and requires creative approaches that focus on both short-term and long-term goals.

Whether the goal is public safety, open data, improved city efficiency, or new services, Brocade and Ruckus offer acquisition plans for wired and wireless networks. Accelerate smart city transformation with:

- Pay-as-you-go simplicity that aligns infrastructure capacity and project costs
- Limitless upgradability to adapt changing needs
- Unlimited flexibility to scale up and down to meet ever-changing needs

CONSERVE CAPITAL AND GET THE NETWORK YOU NEED

Brocade Capital Solutions

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DESIGN AN IT ACQUISITION ROADMAP THAT FLEXES AND SCALES ON-DEMAND

Implementing technology to achieve a more connected, secure, and sustainable world means creating new digital cities that will require new kinds of infrastructure, new delivery models, and entirely new IT processes.

Ruckus and Brocade are committed to helping cities eliminate risk and build optimal networks, from the edge to the core to the cloud. Together they deliver wired and wireless networks that seamlessly address the realities of today and can step up to the challenges of tomorrow.

Ruckus and Brocade realize that funding can be a challenge for city leaders who are trying to leverage new technologies with limited funding. Brocade Capital can provide affordable monthly payments, offering cities pay-as-you-go affordability with simplified processing and one-stop, compliant financing options that conform to local laws and government regulations.

BROCADE NETWORK SUBSCRIPTION

Brocade Network Subscription enables you to acquire industry-leading network infrastructure and to expand, contract, or refresh it as your needs change. Including wired and wireless hardware, software and support, Brocade Network Subscription allows cities to provision for anticipated demand and meet ever-changing mandates as they arise. Acquisition is risk-free with 60-day right of return, no up-front cash required, and no contractual red tape.

LEASING

Leasing stretches your available budget so you can get the equipment you need to grow and spread the payments typically over 36-60 months. Brocade and Ruckus offer the option to lease virtually any product or service and will help secure rates and terms that work for you.

MOVE FORWARD WITH CONFIDENCE

Brocade and Ruckus technology has been deployed in over 90% of Global 1000 data centers. Whenever you acquire technology using Brocade Network Subscription, the network will evolve based on your business priorities. Cities can deploy applications faster and minimize the impact to their budgets by equipping your organization with modern wired and wireless infrastructure that expands IT capabilities on-demand.

